
Press release

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MAN Cryo to design and deliver LNG regasification terminal

MAN Energy Solutions Takes Next Step in Developing Presence in Finland

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MAN Energy Solutions has won the contract to design and deliver an LNG regasification terminal for the Forchem company in Rauma. Forchem, an innovative and industry-leading company producing chemical and Animal feed products from tall oil, has chosen to convert the boiler for generating steam for the refinery process to natural gas/ bio-gas. MAN Energy Solution will deliver a tailor-made installation, including offloading skid for LNG trailers, vertically standing 200 cbm vacuum-insulated tank and vaporiser unit.

The installation will be located besides Forchems plant, enabling Forchem to receive deliveries of LNG (Liquified Natural Gas) and LBG (Liquified Bio Gas) via tank-truck deliveries. It is designed specifically for Forchem's requirements considering local climate conditions, minimum maintenance requirements and long lifetime. MAN Energy Solutions was chosen as supplier owing to its extensive experience with cryogenic solutions, a well-thought-through design, and a global aftermarket support through MAN PrimeServ.

"LNG has become very attractive and competitive compared to other fuels and is low in emissions. We see a growing market for small scale LNG solutions for both captive and grid connected applications and are currently commissioning a similar project, where MAN Energy Solutions has provided highly efficient gas and dual fuel engines for a new power plant to secure the future energy supply in Gibraltar. Also many regions in South East Asia may profit from the flexibility such solutions can offer", says Carsten Dommermuth, Senior Manager International Business Development at MAN Energy Solutions.

The company is also happy to grow its presence in the Finnish market with this project, adds Roger Göthberg, Managing Director MAN Energy Solutions in Finland and Sweden. "We see growth potential both within the industrial and marine segments. Having established the Finnish Branch office in 2017, we are now seeing a growing interest in our solutions."

The Finnish company, Wega Group, assisted Forchem with the procurement of the LNG regasification terminal. Wega is an independent energy company, specialised in smart-energy sourcing. Wega has experience from several LNG projects and sees a growing demand for LNG in industrial applications, shipping and road transport in Finland.

"LNG is becoming cost-competitive as an energy source for Finnish customers because of improved efficiency in the supply chain and increasing competition," said Martti Kaurinkoski, Director of Fuel sourcing at Wega.

MAN Energy Solutions took over fuel-gas specialist Cryo AB in 2015 and fully integrated it into its business. Under the brand MAN Cryo, the company offers since then systems for the storage, distribution and handling of liquefied gases.



Forchem plant in Rauma, Finland

MAN Energy Solutions enables its customers to achieve sustainable value creation in the transition towards a carbon neutral future. Addressing tomorrow's challenges within the marine, energy and industrial sectors, we improve efficiency and performance at a systemic level. Leading the way in advanced engineering for more than 250 years, we provide a unique portfolio of technologies. Headquartered in Germany, MAN Energy Solutions employs some 14,000 people at over 120 sites globally. Our after-sales brand, MAN PrimeServ, offers a vast network of service centres to our customers all over the world.